ROSTOV REGION
ON THE WORLD MAP

PRINCIPAL CITY – ROSTOV-ON-DON
LAND AREA – 100 800 KM²
WARM AND MILD CLIMATE
ACCESS TO THE SEA – 3 SEA PORTS
THE LARGEST AIR HUB IN THE SOUTH OF RUSSIA
TRANSIT RAILWAYS
FEDERAL HIGHWAYS
ACCESS TO 150 MILLION CONSUMERS

www.donland.ru

www.invest-don.com
MULTIMODAL TRANSPORT HUB

3 see ports: Rostov, Taganrog, Azov

Air hub "Platov"

The main railway hub of the south of Russia

Transport corridors "North-South", "West-East"

www.donland.ru www.invest-don.com
₽ 1 424.46 BLN
GROSS REGIONAL PRODUCT
results of 2018

<table>
<thead>
<tr>
<th>Industry</th>
<th>29.1%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade, hotels, catering</td>
<td>18.2%</td>
</tr>
<tr>
<td>Transport and communications</td>
<td>9.9%</td>
</tr>
<tr>
<td>Agriculture</td>
<td>9.5%</td>
</tr>
<tr>
<td>Real estate transactions</td>
<td>7.5%</td>
</tr>
<tr>
<td>Construction</td>
<td>5.0%</td>
</tr>
</tbody>
</table>
27.5% of industrial production of the Southern Federal district is made in the Rostov region.

High added value of industrial products: 80.0% of shipped products – manufacturing industries.

INDUSTRIAL PRODUCTION INDEX (2018)

110.4%
80.2% GRAIN harvesters in Russia

The core of the Rostov regional AGRICULTURAL ENGINEERING CLUSTER

The Government of the Rostov Region

www.donland.ru

www.invest-don.com
INDUSTRIAL POTENTIAL

57.6% **LOCOMOTIVES**
produced in Russia

29.3% **EQUIPMENT FOR**
**NUCLEAR REACTORS**

The core of the Volgodonsk industrial
**NUCLEAR ENGINEERING CLUSTER**
INDUSTRIAL POTENTIAL

Production of UNIQUE AMPHIBIOUS AIRCRAFT

GLOBAL LEADER in the sphere of FOOD PACKAGING PRODUCTS
Export to 90 countries
PROSPECTS FOR FURTHER COOPERATION

CHEMICAL AND PETROCHEMICAL INDUSTRY

ADVANCED PROCESSING OF GRAINS

SIGNIFICANT GROWTH POTENTIAL

LARGE INTERNAL MARKET

www.donland.ru  9  www.invest-don.com
PROSPECTS FOR FURTHER COOPERATION

WIND POWER

1/4 of the Russian market

>900 MW generation volume 2020-2024

>85 bln rubles investments

>40 organizations

ATOMIC CLUSTER

EQUIPMENT AND COMPONENTS

ACADEMIC BASIS

www.donland.ru

www.invest-don.com
5.8 mln ha of AGRICULTURAL LAND

10.9 mln tons of GRAIN CROPS

Production of SUNFLOWER № 2 in Russia
379.6 thsd. tons of CATTLE AND POULTRY (live weight)

1 096.0 thsd. tons of DAIRY №5 in Russia

1 886.1 mln EGGS №3 in Russia
HUMAN ASSETS
OF THE ROSTOV REGION

POPULATION
4 202.3
THSD. PEOPLE

№6 in Russia

As of January 1, 2019
HUMAN ASSETS OF THE ROSTOV REGION

ROSTOV AGGLOMERATION

2 649.9 thousand residents

Municipal districts

AZOV DISTRICT - 97.0
AKSAY DISTRICT - 116.5
BAGAYEVSKY DISTRICT - 34.0
ZERNOGRADSKY DISTRICT - 52.4
KAGALNITSKY DISTRICT - 27.3
MYASNIKOVSKY DISTRICT - 47.9
NEKLINOVSKY DISTRICT - 84.7
OKTYABRSKY DISTRICT - 71.5
RODIONOVO-NESSVETAYSKY DISTRICT - 22.0

THE GOVERNMENT OF THE ROSTOV REGION

www.donland.ru
HUMAN ASSETS
OF THE ROSTOV REGION

>150 INSTITUTES
of professional
EDUCATION

14 HIGHER
EDUCATION
INSTITUTIONS

>200 000
students

№4 GRADUATE STUDENTS
AND DOCTORS
OF PHILOSOPHY

www.donland.ru

www.invest-don.com
SOUTHERN SCIENTIFIC AND EDUCATIONAL WORLD-CLASS CENTER

«DIGITAL TRANSFORMATION OF AGRO-INDUSTRIAL AND INDUSTRIAL COMPLEX»

12 HIGHER EDUCATION ESTABLISHMENTS

7 SCIENTIFIC ORGANIZATIONS

21 INDUSTRIAL PARTNERS

SUPPORTED BY

- Ministry of Science and Higher Education of the Russian Federation
- Ministry of Agriculture of the Russian Federation
- Ministry of Industry and Trade of the Russian Federation
- Government of the Rostov region

- Industry Technologies 4.0
- «Smart» materials
- Digital agriculture
- Advanced biotechnologies
- Pilotless systems
- Platform solutions
POLITICAL AND DIPLOMATIC CENTRE
External turnover $12.1 bln
Export $9.1 bln
Trade surplus $6.0 bln

51.1% ASIA
19.9% EUROPE
18.0% The CIS
8.5% AFRICA
2.5% AMERICA

non-resource non-energy EXPORT
No. 4 in Russia

140 COUNTRIES export geography
1,868 exporters
Rostov region has signed partnership agreements with 11 largest bank institutions of Russia to implement economic, investment and social policies.
### 3 Territories of Advanced Development

- **Profit tax**
  - 2.0% ➞ 0%
  - (federal budget; 3% in 2017-2024)
  - 18.0% ➞ 0%
  - (regional budget; 17% in 2017-2024)

- **Property tax**
  - 2.2% ➞ 0%

- **Pension fund**
  - 22.0% ➞ 6%

- **Social Insurance Fund**
  - 2.9% ➞ 1.5%

- **Compulsory Medical Insurance Fund**
  - 5.1% ➞ 0.1%
INVESTMENT PREFERENCES

Tax benefits:
**12.5%** – income tax
(regional rate)
**0%** – property tax
(for investments over 300.0 mln rubles)

Reimbursement of **50-95%** of costs for connection to engineering infrastructure
(80% for Priority Social and Economic Development Areas and participants of national project «Work productivity and employment support»)

Special investment contracts:
**0%** – income tax (up to 10 years)

Property support:
land site for rent without competitive tender
(Regional law dated 25.02.2015 №312-ZS)

State guarantees
INVESTMENT PREFERENCES

THE GOVERNMENT
OF THE ROSTOV
REGION

INVESTMENT TAX DEDUCTION

Decrease of income tax
up to 100% of fixed assets:
Regional budget – up to 90% of costs
Federal budget – up to 10% of costs
(can be decreased to zero)

Is applicable to companies:
- Processing and conserving meat
  and meat food products
- Producing dairy foods
- Participants of the national project
  «Work productivity and employment
  support»
- Donating to cultural organizations

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www.donland.ru
INVESTMENT FIELDS OF THE ROSTOV REGION

FREE AREA, HECTARES

INVESTMENT FIELD

INVESTMENT ZONE

INVESTMENT PARK

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<table>
<thead>
<tr>
<th>Location</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rostov-on-Don</td>
<td><strong>63 sites</strong> (residential, industrial, commercial type) 200 ha – available area all necessary infrastructure</td>
</tr>
<tr>
<td><strong>Azov</strong></td>
<td><strong>Azov industrial site</strong> 377,5 ha – available area (25,5 ha reserved) all necessary infrastructure</td>
</tr>
<tr>
<td><strong>Bataysk</strong></td>
<td><strong>South-Bataysk industrial site</strong> 356 ha, available area – 211 ha access road gas supply water supply and water disposal are under construction <strong>38 sites</strong> (residential and industrial type) 840,9 ha – available area</td>
</tr>
<tr>
<td><strong>Volgodonsk</strong></td>
<td><strong>5 sites</strong> (industrial type) 326,5 ha – available area</td>
</tr>
<tr>
<td><strong>Gukovo</strong></td>
<td><strong>Gukovo industrial site</strong> 480 ha, available area – 410 ha connection to Gukovo-Gundorovsk water supply system electric power supply (connection to &quot;MRSK Yuga&quot;) <strong>Industrial Park &quot;Gukovo&quot;</strong> 10,6 ha – available area all necessary infrastructure</td>
</tr>
<tr>
<td><strong>Donetsk</strong></td>
<td><strong>Donetsk industrial site</strong> 160 ha – available area water supply and water disposal centralized gas supply there is no electric power supply yet <strong>3 sites</strong> (industrial type) 142,6 ha – available area</td>
</tr>
<tr>
<td><strong>Zverevo</strong></td>
<td><strong>5 sites</strong> (industrial and communal services type) 71,3 ha – available area</td>
</tr>
<tr>
<td><strong>Kamensk-Shakhtinsky</strong></td>
<td><strong>3 sites</strong> (industrial type) 39 ha – available area</td>
</tr>
<tr>
<td><strong>Novocherkassk</strong></td>
<td><strong>Industrial park &quot;Novocherkassky&quot;</strong> 200 ha – available area all necessary infrastructure</td>
</tr>
<tr>
<td><strong>Novoshakhtinsk</strong></td>
<td><strong>3 sites</strong> (industrial type) 76,8 ha – available area</td>
</tr>
<tr>
<td><strong>Taganrog</strong></td>
<td><strong>8 sites</strong> (industrial type) 69,8 ha – available area</td>
</tr>
<tr>
<td><strong>Shakhty</strong></td>
<td><strong>5 sites</strong> (industrial type) 108,3 ha – available area</td>
</tr>
<tr>
<td><strong>Azov municipal district</strong></td>
<td><strong>Novoalexandrovsky industrial site</strong> 61 ha – available area all necessary infrastructure</td>
</tr>
<tr>
<td><strong>Aksay municipal district</strong></td>
<td><strong>1 site</strong> (industrial type) 11,8 ha – available area</td>
</tr>
<tr>
<td><strong>Belokalitvinsky municipal district</strong></td>
<td><strong>4 sites</strong> (industrial type) 110,8 ha – available area</td>
</tr>
<tr>
<td><strong>Krasnosulinsky municipal district</strong></td>
<td><strong>Krasnosulinsky industrial site</strong> 170 ha, available area – 113,57 ha junction, access road and a road inside a park water disposal networks water supply is being expanded electric power supply (current residents are provided with it)</td>
</tr>
<tr>
<td><strong>Salsky municipal district</strong></td>
<td><strong>1 site</strong> (industry, agriculture, communal facilities) 5,6 ha – available area</td>
</tr>
<tr>
<td><strong>Millerovsky municipal district</strong></td>
<td><strong>4 sites</strong> (industrial type) 151,9 ha – available area</td>
</tr>
<tr>
<td><strong>Ust-Donetsky municipal district</strong></td>
<td><strong>Ust-Donetsky industrial site</strong> 250 ha, available area – 190 ha transport infrastructure gas supply electric power supply (the 3rd category) expansion of water supply system is being implemented <strong>9 sites</strong> (industrial type) 114,6 ha – available area</td>
</tr>
</tbody>
</table>
Focus area – industrial production

**310 ha** – total area (178 ha are not occupied)

**17 km** – distance to M4 "Don" highway

**5 km** – distance to railway

**30 km** – distance to "Platov" airport

Member of Russian Industrial Parks Association

**Infrastructure:**
- water supply system (pump station, water supply lines, sewage networks, water treatment facilities)
- gas-distributing point (permission to use natural gas as a fuel)
- electric power supply with allowed capacity 16 MWth
- network of automobile and railway overbridges with unloading and loading areas and warehouses

**Anchor resident** – LLC "Spetsmash"
(assembling and delivery of industrial equipment and spare parts)

**List of services provided by the management company:**
- execution and provision of technical conditions for connection to utility networks, telecommunication networks and the Internet;
- site protection;
- land surveying, execution of all documents for cadastral registration;
- document preparation and maintenance;
- execution of works on construction of venues;
- transport support.

Management company LLC "Management company
"Novocherkassky Industrial Park"
Director – Dmitry Semenov
Novocherkassk, 10 Kharkovskoye high road
tel.: 8 (8635) 29-72-44, email: ooouknip@mail.ru
Focus area – mechanical engineering and metalworking

10.6 ha – total area
28 km – distance to M4 "Don" highway
5 km – distance to railway
79 km – distance to "Platov" airport

Located in the territory of advanced economic development "Gukovo", included in Gukovo industrial zone

Available capacity (electric, water and gas supply)

Anchor resident – machine-building plant LLC "Titan"
(cargo trailers, semitrailers, additional structures for trucks)

Member of Russian Industrial Parks Association

List of services provided by the management company:
- built-to-suit (construction of venues on a turnkey basis);
- project office, engineering, procurement, construction and project management
- industrial business incubator;
- fund raising;
- consulting and legal services;
- staff recruitment and HR records keeping;
- promotional and PR marketing of residents and partners;
- IT-services;
- engineering services;
- security services;
- technical maintenance of buildings and constructions;
- metrological services;
- production certification;
- maintenance of energy supply systems;
- logistical services;
- landscaping and urban beautification;
- site cleanup, garbage disposal;
- professional cleaning;
- first aid treatment;
- fire safety;
- technical gases supply;
- renting conference hall;
- laboratories and renting pilot units;
- parking passenger cars and freight transport;
- water supply and water disposal systems.
Focus area – manufacturing, warehouses, offices
20.1 ha – total area
Located in the city of Rostov-on-Don, away from the city center (Sovetsky district)
Is part of the southwestern industrial zone (industrial territory of bearing factory "10-GPZ")

Advantages:
– close to regional roads;
– close to federal highways;
– close to the existing loading and unloading railway station;
– transportation accessibility (located close to one of the main highways of the western part of the city – Malinowskogo str.);
– close to final stop of public transportation – about 23 city routes to all directions;
– prepared infrastructure according to requirements for utility networks of industrial park.

List of services provided by the management company:
– logistics services;
– engineering services;
– security services;
– legal services;
– consulting services;
– IT services;
– cleaning and waste disposal;
– providing transportation for residing staff members;
– and personal transportation means.

Management company JSC "ELMA"
Director – Andrey Kursin
Rostov-on-Don, 1 Peskova str.
tel.: +7 (863) 310-02-00, email: a.kursin@elmagroup.ru
SUPPORT FOR INVESTORS

100 Governor’s investment projects
personal supervision of the Governor of the Rostov region

SUPPORT at all stages

SUCCESSFULLY IMPLEMENTED

64 investment projects
202.7 bln rubles
21.6 thousand jobs

As of November 2019

www.donland.ru
www.invest-don.com
REGIONAL CHAIN OF CENTERS "MY BUSINESS"

SHAKHTY

ROSTOV-ON-DON

TAGANROG

VOLGODONSK

NOVOCHERKASSK

COMPLETE COMPLEX OF SERVICES FOR BUSINESS

- REGISTRATION
- MICROLOANS
- GUARANTEES
- CONSULTATIONS
- ACTUAL INFORMATION

www.donland.ru

www.invest-don.com
REGIONAL CHAIN OF CENTERS "BOILING POINT"

DSTU, Rostov-on-Don

PSPU (NPI), Novocherkassk

SFU, Rostov-on-Don

SFU, Taganrog

RSUE, Rostov-on-Don

Regional "Boiling point" NPO RRAPP, Rostov-on-Don

www.donland.ru

www.invest-don.com
SUPPORT FOR INVESTORS

INVESTMENT PROMOTION AGENCY OF ROSTOV REGION

ATTRACTING AND SUPPORTING INVESTORS
Specialized organization for attracting investments to the region (founded in 2004)
"Single window" for investors since 2018 (a full range of services)

www.ipa-don.ru
Rostov-on-Don,
40a Kirovsky av.
tel.: (863) 200-25-44

REGIONAL INDUSTRY DEVELOPMENT FUND

SUPPORT FOR INDUSTRIAL ENTERPRISES
Cost reducing program:

20 mln rub – maximum loan amount
5 years – maximum loan period
up to 5% p.a. – interest rate

www.frp61.ru
Rostov-on-Don,
40a Kirovsky av.
tel.: (863) 200-10-51

REGIONAL DEVELOPMENT CORPORATION

ATTRACTING AND SUPPORTING INVESTORS
Involvement of investors in resource- and capital-intensive infrastructure projects
Since 2016, it has been exercising the powers of a public partner in the area of PPPs in certain rights and duties

www.rkr61.ru
Rostov-on-Don,
91 Suvorova str.
tel.: (863) 250-97-40

GUARANTEES
up to 70% (up to 100 mln rub) from the amount of secured obligations under loans, investment loans, bank guarantees, leasing
up to 50% (up to 30 mln rub) for loans on capital replenishment

www.dongarant.ru
Rostov-on-Don,
6/3 Sedova str.
tel.: (863) 280-04-06

THE GOVERNMENT OF THE ROSTOV REGION

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www.donland.ru

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PREFERENTIAL LOANS

- **5.0 mln ru** – maximum loan amount
- **36 month** – maximum loan period
- **from 3.25% p.a.** – interest rate

Centre "My Business" on the basis of ANO RRAPP

سيلوين 161

LEASING SERVICES

- **from 5.0% p.a.** – preferential rate
- **up to 5 years** – maximum period

For commercial vehicles, special machinery and equipment, including high-tech machinery

www.rlc161.ru
Rostov-on-Don,
6/3 Sedova str.
tel.: (863) 308-19-11

PREFERENTIAL LOANS

- **5.0 mln ru** – maximum loan amount
- **36 month** – maximum loan period
- **from 3.25% p.a.** – interest rate

Centre "My Business" on the basis of ANO RRAPP

www.rlc161.ru
Rostov-on-Don,
6/3 Sedova str.
tel.: (863) 308-19-11

ROSTOV REGION INNOVATION AGENCY

ENGINEERING SERVICES

- Support for innovators
- Assistance in obtaining support from the Foundation for Assistance to Innovations, RUSNANO’s Fund for Infrastructure and Educational Programs "Workforce productivity and employment support " program

www.airo61.ru
Rostov-on-Don,
6/3 Sedova str.
tel.: (863) 333-21-35

www.ainovations.ru
Rostov-on-Don,
6/3 Sedova str.
tel.: (863) 308-19-11

EXPORT SUPPORT

- A wide range of financial and non-financial measures to support non-resource export
- Companies are provided with export support on the principle of "single window"

www.exportcenter.ru
Rostov-on-Don,
91 Suvorova str.
tel.: (863) 285-08-88

www.export161.ru
Rostov-on-Don,
40a Kirovsky av.
tel.: (863) 201-82-40

EXPORT SUPPORT

- Organization and realization for export-oriented SMEs:
  - trainings, seminars, webinars
  - Networking platforms
  - business missions

www.export161.ru
Rostov-on-Don,
40a Kirovsky av.
tel.: (863) 201-82-40

www.donland.ru

THE GOVERNMENT OF THE ROSTOV REGION
TOURISTIC POTENTIAL
www.visitdon.ru

NOVOCHERKASSK
TAGANROG

STAROCHERKASSKAYA
TANAIS

AZOV
VESHENSKAYA
TOURISTIC POTENTIAL
www.visitdon.ru

1.5 BLN PEOPLE
TOURIST FLOW

633 TOURISM
ACCOMMODATION ESTABLISHMENTS

13.8 THSD.
HOTEL ROOMS
FOREIGN COMPANIES IN THE ROSTOV REGION

www.invest-don.com

Coca-Cola
PEPSICO
Frito-Lay
MARS
GUARDIAN
PRAXAIR

Lagerwey
AIR PRODUCTS
EFES
RAVEN RUSSIA

esmalglass · itaca
group

enel
cfortum
Vestas

Raven Russia

Raiffeisen
STARBUCKS
coffee

citibank
ADM

JTI
Japan Tobacco
International

FM LOGISTIC
LEROY MERLIN
IKEA

BURGER KING
METRO

ACCOR
itella

COURTOWN
KPMG
DECATHLON

McDonald’s
LHD.
Mercure

HOTELS

Bilfinger
WELCOME TO THE ROSTOV REGION!

VISIT ROSTOV REGION

Agency for tourism development of Rostov region
tel.: +7(863) 226 05 45
e-mail: info@visitdon.ru

visitdon.ru
The official tourism website of Rostov region

INVEST IN ROSTOV REGION

invest-don.com
Investment portal of Rostov region

mbdon.ru
Portal of small and medium-sized enterprises of Rostov region

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